



## Nemmers News

Nemmers Realty • 108 North Riverview • Bellevue, IA 52031

### Hiring the Right REALTOR®



Left to right: REALTORS® Bailey Kloft, Michelle Miller, Steve Nemmers (Owner-Broker) and Mike Steines.

A real estate agent is invaluable when it comes to buying and selling property. With spring just around the corner, now is when you want to search for the “right REALTOR®.”

Don't be tempted to choose the REALTOR® who suggests the highest list price for your property and who gives your home the most compliments. You're better served by a realistic REALTOR®.

***How do you find a realtor that meets your expectations?*** INTERVIEW. “I strongly urge people to interview agents in the community they are interested in living,” says Steve Nemmers, Broker-Owner of Nemmers Realty. “Outside agents may know what’s listed on the MLS sheet, but they don’t know or value the community like a local REALTOR does.”

“When I work with a client, I don’t just help them buy or sell property, I educate them on what the area has to offer, as well as promote the value and benefit of living in that community.”

Steve suggests looking for an agent with experience, one who is knowledgeable, knows the community and area, is easy to work with, and most importantly, “They should be someone you feel comfortable with and trust.”

To help in your search for the “right REALTOR®” a list of [interview questions](#) has been posted on the Nemmers Realty web site at [www.NemmersRealty.com](http://www.NemmersRealty.com) under the Buyer/Seller Info option.

Other useful links you might find of interest at [NemmersRealty.com](http://NemmersRealty.com):

- [Our Listings](#)
- [Why Choose a REALTOR®](#)
- [Why Choose Nemmers Realty](#)
- [First Time Buyer Information](#)
- [Steps to Home Ownership](#)
- [Sellers Checklist](#)

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*Nemmers Realty is proud to be part of the National Association of Realtors, whose membership consists of residential and commercial realtors, brokers, salespeople, property managers, appraisers and counselors, and others working in the real estate industry.*

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